

U.S. Xpress New Lease Purchase Program- Internal Document ONLY

Equipment and Lease Information

- 2015 Freightliner Cascadia Condo Tractors (Detroit Engines)-
- **CANNOT HIRE DRIVERS FROM THE FOLLOWING STATES FOR THE USX NEW LEASE PROGRAM: CALIFORNIA, ILLINOIS, NEW YORK, NEW JERSEY**
- 200,000 – 320,000 mileage range
- Payment Terms
 - 200k to 250k = 208 weeks \$588.94
 - 251k to 300k = 208 weeks \$552.88
 - 300k above = 208 weeks \$492.79
- Powertrain Warranty up to 500,000 miles
- All Fuel Saver Automatic Transmissions
- Double Bunks, Full Fairing Kits & Dual Drive Tires
- HUGE FUEL DISCOUNTS through the US Xpress Vendors
- Discounts on Tires and Services through the US Xpress Vendors

Program

- Lease Program (Walkaway Lease Program)
- Low Weekly Truck Payments between \$490-\$590
- Approx. \$750 - \$850 ALL INCLUSIVE TRACTOR PACKAGE- INCLUDES ALL EXPENSES RELATED TO THE TRUCK- Tractor Payment, Insurance, OccAcc, IFTA, Plates, Satcom. The All-Inclusive Truck Package does not include Fuel, Maintenance, and Security Deposit.
- Up to 2 weeks Deferred Payments
- No money down, No Credit Check, No Balloon Payment & Walkaway Lease
- Mileage Pay between \$1.00 - \$2.00 per mile on Loaded and Dispatched Empty Miles
- \$1250 – \$1550 or MORE weekly take home potential
- **.04 Per mile up to \$5,000 (Security Deposit) – Earn back \$200 weekly from their security deposit starting at week 170, paid out in their settlement after completion of lease or in final settlement after termination of lease (subject to USX chargebacks allowed under lease). If they resign before week 170, this is nonrefundable.**
- .09 per mile for Maintenance Escrow up to \$10,000
- Easy Pass Provided
- Fuel Surcharge Paid on all Loaded Miles!
- Pet Policy \$500 Deposit

MILEAGE PAY

- 0-200 miles \$2.00 + Fuel Surcharge
 - 201-400 miles \$1.15 + Fuel Surcharge
 - 401+ \$1.00 + Fuel Surcharge
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- **70% of accessorial paid to USX from the customers- stop pay (up to \$55/stop), detention with power/layover (up to \$400 per 24 hours), TONU, and metro congestion**
 - **100% of unloading fees with receipt. If the customer requires INDEPENDENT CONTRACTOR to hire and pay a third party “lumper” and reimburses the CARRIER for this cost, 100% of the collected amount will be reimbursed to INDEPENDENT CONTRACTOR.**

Tolls: CARRIER will provide INDEPENDENT CONTRACTOR with an Easy Pass Toll Card which is honored in at least the states of Delaware, Illinois, Indiana, Maryland, Massachusetts, New York, New Jersey, Pennsylvania and West Virginia for all bridge and road tolls. Easy Pass toll cards are truck number specific, nontransferable and must be returned to CARRIER upon termination of this Agreement. INDEPENDENT CONTRACTOR must reimburse CARRIER Fifty Dollars (\$50.00) for any Easy Pass Toll Card that is not returned upon termination or for replacement of a card which has been lost or stolen.

Example Lease Purchase Driver on the NEW Pay Scale:

Driver A:

- 2500 loaded
- 150 empty
- 2650 total

Revenue to Operator

Line Haul	2650 x \$1.09	=	\$2888.50
Fuel Surcharge	2500 x \$0.18	=	\$450.00
Total		=	\$3338.50

Deductions from Business

Maintenance	2650 x \$0.09	=	\$238.50
Security Deposit	2650 x \$0.04	=	\$106.00
Tractor Payment		=	\$550.00
Insurance		=	\$161.00
OccAcc		=	\$39.00

IFTA	=	\$11.00
Plates	=	\$31.00
Satcom	=	\$17.50
<u>Estimated Fuel</u>	=	<u>\$795.00</u>
Total Expenses	=	\$1949.00
Total Revenue	=	\$3338.50
<u>Total Expenses</u>	=	<u>\$1946.50</u>
Take Home to Owner	=	\$1389.50

** based on \$1.09 average line haul miles, current fuel prices April 21, 2017

Driver B:

- 2200 loaded
- 120 empty
- 2320 total

Revenue to Operator

Line Haul	2320 x \$1.12	=	\$2598.40
Fuel Surcharge	2200 x \$0.18	=	\$ 396.00
Total		=	\$2994.40

Deductions from Business

Maintenance	2320 x \$0.09	=	\$208.80
Security Deposit	2320 x \$0.04	=	\$92.80
Tractor Payment		=	\$550.00
Insurance		=	\$161.00
OccAcc		=	\$39.00
IFTA		=	\$11.00
Plates		=	\$31.00
Satcom		=	\$17.50
<u>Estimated Fuel</u>		=	<u>\$795.00</u>
Total Expenses		=	\$1906.10

Total Revenue	=	\$2994.40
<u>Total Expenses</u>	=	<u>\$1903.60</u>
Take Home to Owner	=	\$1088.30

** based on \$1.12 average line haul miles, current fuel prices April 21, 2017